



Schedule a 30 minute demo with us!

Smart No-Touch Self-Driving Artificial Intelligence



DID YOU KNOW?

Industry Facts

90% of customers had an order processing cost of \$3+

Most customers spent 5+ minutes processing an order

80% of customers did not know their order processing/fulfillment cost

Typical orders took 20 - 30 keys/clicks to process

95% of customers thought their capacity was limited by # of trained staff

Customers were paying 3% in chargebacks due to delays/errors

60% of customers were unable to meet Trading Partner deadlines

Most customers were using >5 systems for order processing

35% of customers said drop shipping was not profitable

It is a myth that EDI is forever

TOP 4 REASONS

Why Suppliers Fail

DENIAL

Even though they were losing market share, companies refused to recognize reality.

PARALYSIS

Culturally, companies were more focused on protecting themselves rather than initiating a company transformation.

RESISTANCE TO CHANGE

Amazon literally changed the way people shopped. When people changed their shopping habits, suppliers did not adapt.

LEGACY SYSTEMS / ERP

Don't have time and resources to change existing systems to support new business model.



EFFICIENCIES & SAVINGS

Opal© Benefits

Reduce order processing cost by 80%

Reduce order processing time by 90%

Reduce data transmission cost by 95%

Improve information access time by 80%

Free up people - Save \$TBD/year

Bottom line: reduce the order processing efforts of warehouse employees so that they can be better utilized for pick / packaging and future business growth.



MEET OPAL PRIMESM

What We Do

- EDI / API Management
- Order Management
- Warehouse Management
- Shipping Management
- Inventory Management
- Account AR / AP Management

www.opalprime.com



GET IN TOUCH

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