

MEET OPALSM

WHO WE ARE

Opal Prime© is the next generation, disruptive set of technology & services to facilitate disintermediation of your supply chain.



*Schedule a
30 minute
demo with us!*

WHAT WE DO

- EDI / API Management
- Order Management
- Warehouse Management
- Shipping Management
- Inventory Management
- Account AR / AP Management

GET IN TOUCH

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*Smart
No-Touch
Self-Driving
Artificial Intelligence*

www.opalprime.com

DID YOU KNOW?

INDUSTRY FACTS

90% of customers had an order processing cost of \$3+

Most customers spent **5+** minutes processing an order

80% of customers did not know their order processing / fulfillment cost

A typical order was taking **20 - 30** keys / clicks to process

95% of customers thought their capacity was limited by # of trained staff

Customers were paying **3%** in chargebacks due to delays / errors

60% of customers were unable to meet Trading Partner deadlines

Most customers were using more than **5** systems for order processing

35% of customers said that drop shipping was not profitable

It is a myth that EDI is forever

TOP 4 REASONS FOR SUPPLIER'S FAILURE

DENIAL

Even though they were losing market share, companies refused to recognize reality.

PARALYSIS

Culturally, companies were more focused on protecting themselves rather than initiating a company transformation.

RESISTANCE TO CHANGE

Amazon literally changed the way people shopped. When people changed their shopping habits, suppliers did not adapt.

LEGACY SYSTEMS / ERP

Don't have time and resources to change existing systems to support new business model.

OPAL BENEFITS

EFFICIENCIES & SAVINGS

Reduce order processing cost by **80%**

Reduce order processing time by **90%**

Reduce data transmission cost by **95%**

Improve information access time by **80%**

Free up people - Save \$TBD/year

Bottom line: reduce the order processing efforts of warehouse employees so that they can be better utilized for pick / packaging and future business growth.

